84% of Medicaid MCOs covered behavioral health services.

The most common barriers to behavioral and physical health integration were access to data and provider readiness.

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
95% of Medicaid MCOs offered targeted child health services.

83% of health plans contracted with the state Medicaid agency to provide coverage for children with special healthcare needs.

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Child and Adolescent Health

Most Common Targeted Programs and Engagement Strategies

1. Children with Special Health Care Needs
2. Behavioral Health Screening and Treatment
3. Asthma

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
**Most Common Benefits Managed for Children with Special Health Care Needs**

<table>
<thead>
<tr>
<th>Benefits</th>
<th>Percentage of Medicaid NCOs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Supported the member in identifying and connecting with providers (in addition to supplying the provider directory)</td>
<td>93%</td>
</tr>
<tr>
<td>Provided information and coordinated with other needed social service organizations (e.g., faith-based, housing, nutrition, non-profit, etc.) as part of care plan development and adherence</td>
<td>93%</td>
</tr>
<tr>
<td>Developed a comprehensive plan of care with the family/caregivers</td>
<td>86%</td>
</tr>
<tr>
<td>Helped in making appointments with providers</td>
<td>86%</td>
</tr>
<tr>
<td>Conducted risk assessments</td>
<td>86%</td>
</tr>
<tr>
<td>Supported and encouraged adherence to care plan</td>
<td>86%</td>
</tr>
<tr>
<td>Coordinated in-home services</td>
<td>86%</td>
</tr>
<tr>
<td>Arranged transportation for appointments</td>
<td>86%</td>
</tr>
<tr>
<td>Lab testing</td>
<td>85%</td>
</tr>
<tr>
<td>Supported the member preparedness for appointments</td>
<td>79%</td>
</tr>
<tr>
<td>Engaged a care team of professionals to address the needs of the member</td>
<td>79%</td>
</tr>
<tr>
<td>Coordinated home and community-based services (e.g., day care, employment, rehab, durable medical equipment, home modifications, personal emergency response systems, residential)</td>
<td>79%</td>
</tr>
<tr>
<td>Coordinated behavioral health services</td>
<td>79%</td>
</tr>
<tr>
<td>Vaccines</td>
<td>79%</td>
</tr>
<tr>
<td>Equipment and supplies</td>
<td>79%</td>
</tr>
<tr>
<td>Served as a single point of contact for the member</td>
<td>72%</td>
</tr>
<tr>
<td>Transition planning (e.g., acute care to residential care, residential care to the community)</td>
<td>72%</td>
</tr>
<tr>
<td>Caregiver support</td>
<td>72%</td>
</tr>
<tr>
<td>Medication management</td>
<td>72%</td>
</tr>
<tr>
<td>Care coordination</td>
<td>72%</td>
</tr>
<tr>
<td>Nutrition education</td>
<td>72%</td>
</tr>
<tr>
<td>Parent education</td>
<td>65%</td>
</tr>
<tr>
<td>School-based healthcare services</td>
<td>58%</td>
</tr>
<tr>
<td>Shared data with social services</td>
<td>50%</td>
</tr>
<tr>
<td>Transportation to and from medical appointments</td>
<td>50%</td>
</tr>
<tr>
<td>Family transportation and lodging for out-of-town/state specialist visits</td>
<td>43%</td>
</tr>
<tr>
<td>Screened for social isolation</td>
<td>29%</td>
</tr>
</tbody>
</table>

Source: Institute for Medicaid Innovation, 2019 Annual Medicaid NCO Survey
Child and Adolescent Health

Most Common Barriers for Medicaid MCOs

1. Poor communication among multiple providers to families
2. Carved-out services, which create inefficiencies in services for families
3. Carved-out services, which create an increased risk for duplication and costs

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Child and Adolescent Health

Most Common Priority Topics

- Diabetes
- Obesity
- Children with Special Healthcare Needs
- Dental Health
- Transitioning to Adulthood and Independence
- Readiness to Start School

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
High-Risk Care Coordination

Most Common Barriers Cited by Medicaid MCOs in Completing an Individual Health Risk Assessment

- Inaccurate Member Information (e.g., phone number)
- Difficulty Reaching a Member
- Lack of Member’s Willingness to Participate in a Needs Assessment

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
High-Risk Care Coordination

Most Common Barriers Cited by Medicaid MCOs in Providing High-Risk Care Management

1. Member’s Willingness to Engage
2. Ability to Contact Member
3. Availability of Social Supports
4. Members’ Unmet Social Needs

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
67% of Medicaid MCOs were at-risk for long-term services and supports.

The most common services and supports:

- Care Coordination
- Transition Planning
- Care Teams
- Social Needs Support

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Managed Long-Term Services and Supports

Common Barriers for Medicaid MCOs

- 42% Fragmented Medicaid benefit design
- 42% Medicaid and Medicare misalignment

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Managed Long-Term Services and Supports

Most Common Approaches for Innovation in MLTSS

- Self-Advocacy
- Care Coordination
- Tools for Self-Direction
- Partnership with Community-Based Organizations
- “Money Follows the Person” Community Transition Programs
- Caregiver Supports and Services

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
89% of Medicaid MCOs were at-risk for pharmacy benefits.

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Most Common Challenges in Managing Prescription Drug Benefits

- Unknown utilization and cost history for new drugs entering the market
- Member comprehension of and engagement in programs
- Pharmacy benefits carved out of managed care

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
78% of health plans offered targeted social determinant of health programs.

The most common populations targeted for SDOH programs:

- Pregnant Women: 86%
- Homeless/Housing Insecure: 79%
- Adults with Substance Use Disorder: 72%
- Adults with Serious Mental Illness: 65%

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Social Determinants of Health

50% of Medicaid MCOs utilized an internally developed screening tool.

36% utilized Protocol for Responding to and Assessing Patient Assets, Risks and Experiences (PRAPARE).

15% did not use a screening tool.

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Social Determinants of Health

Opportunities for State Medicaid Agencies to Support SDOH Initiatives

- Improve Data Sharing
- Increase Resources
- Facilitate Contracting with CBOs

Standardize 834 Enrollment File to Include Social Needs Information

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Approximately **95%** of Medicaid MCOs utilized an APM, or VBP arrangement.

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
82% of Medicaid MCOs implemented VBP arrangements directly with primary care providers (i.e., physicians, advance practice nurses).

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
**Value-Based Purchasing**

**Most Common Factors Influencing Adoption and Innovation**

1. Provider readiness and willingness
2. Provider information technology capabilities
3. Medicaid payment rates
4. State requirements limiting VBP/APM models

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Value-Based Purchasing

**Most Common** Operational Barriers to Implementing Value-Based Agreements:

1. Data reporting to providers
2. IT system preparedness
3. Support to providers to make determinations on VBP/APM
4. Pricing VBP/APM

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
89% of health plans provided targeted women’s health services.

95% of health plans indicated that prenatal and postpartum care is a priority and that they have targeted programs and engagement strategies to address this priority.

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey
Women’s Health

Most Common Challenges in Addressing Women’s Health

- High prevalence of substance/opioid use disorder among pregnant women
- Lack of access to medication-assisted treatment
- Lack of adoption of long-acting reversible contraception
- Lack of early identification of pregnancy before 12 weeks gestation
- Lack of access to family planning services
- Loss of Medicaid eligibility after pregnancy

Source: Institute for Medicaid Innovation. 2019 Annual Medicaid MCO Survey